

Accounting Service and Business Consultancy Sole Co., Ltd

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Ekphatthana Deposit Taking Microfinance Institution Co.,Ltd

Report of the Board of Director and Audited Financial Statements

for the year ended 31 December 2024

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GENERAL INFORMATION

The board of directors of Ekphatthana Deposit Taking Microfinance Institution Co.,Ltd ("EMI") presents its financial statements for the year ended 31 December 2024.

THE MICROFINANCE

Ekphatthana Deposit Taking Microfinance Institution Co.,Ltd ("EMI") operates under Business License No. 0974 issued by Enterprise Licensing and Supervision Department, Ministry of Industry and Commerce, dated 16 May 2022 with registration capital amounting to LAK 10,000,000,000 (Ten billion LAK).

Initially, EMI had registered capital amounting to LAK 1,080,000,000. In 2016, EMI has increased its registered capital from LAK 1,080,000,000 to LAK 3,000,000,000 on 11 November 2016. EMI operates under Operating License No. 081, dated 31 October 2017 issued by Financial Inspection Supervision, Bank of the Lao PDR ("BOL") with registration capital amounting to LAK 3,000,000,000 (Three billion LAK).

On 9 May 2022, EMI has increased its registered capital from LAK 3,000,000,000 to LAK 10,000,000,000. Currently, EMI operates under Operational License No.81.1, issued by the Financial Inspection Supervision Department, Bank of the Lao PDR with registered capital of LAK 10,000,000,000 (Ten billion LAK)

EMI's main activities are mobilizing and receiving short, medium and long-term deposit funds from individuals; lending on a short, medium and long-term basis to individuals as approved by Bank of the Lao PDR.

As at 31 December 2024, EMI has 13 service units, including Head Office, Chanthabouly, Sikhot, Saysettha, Sisattanak, Saythany, Phonhong, Toulakhom, Paklay, Savannakhet, Luangprabang, Xayabouly and Vangvieng Branches. The Head Office of the EMI is located at House No. 093, Unit 05, Saphanthongneua Village, Dongpaina Road, Sisattanak District, Vientiane Capital, Lao PDR.

THE BOARD OF DIRECTORS

The members of the Board of Directors during the year and at the date of this report are:

| Position |
|-----------------|
| Chairman |
| Member |
| Member |
| Member |
| |

AUDITORS

The auditors, ASBC Accounting and Business Consultancy Sole Co., Ltd., have expressed their willingness to accept the reappointment.

REPORT OF THE BOARD OF DIRECTORS

STATEMENT OF THE BOARD OF DIRECTORS' RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

Board of directors is responsible for preparation of the financial statements of each financial year, which give a true and fair view of EMI and of its results and cash flows for the year then ended in accordance with Lao Accounting System for Deposit Taking Microfinance Institution. In preparing those financial statements, the board of directors of EMI is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that EMI will continue in business.

Board of directors is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of EMI and to ensure that the accounting records comply with the registered accounting system. It is also responsible for safeguarding the assets of EMI and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Board of directors confirms that EMI has complied with the above requirements in preparing the financial statements.

APPROVAL OF THE FINANCIAL STATEMENTS

We hereby approve the accompanying financial statements which are prepared, in all material respects of the financial in accordance with the Lao Accounting System for a deposit taking microfinance institution and comply with other relevant financial and accounting regulations stipulated by Bank of the Lao PDR.

On behalf of the Board of Directors

Mr. Viphet Sihachackr Chairman

Vientiane Capital, Lao PDR 28 February 2025 auty

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Mr. Somphone Sisenglath

Director



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Tel.: +856 2059226399, 20 22241577, Email: asbethanh7@gmail.com

INDEPENDENT AUDITORS' REPORT

To: The Board of Directors of Ekphatthana Deposit Taking Microfinance Institution Co., Ltd

Opinion

We have audited the accompanying financial statements of Ekphatthana Deposit Taking Microfinance Institution Co.,Ltd ("EMI"), which comprise the statement of financial position as at 31 December 2024, the income statement, statement of cash flows and statement of changes in owner's equity, and a summary of significant accounting policies and other explanatory notes.

In our opinion, the financial statements of EMI as at 31 December 2024 and cash flows are prepared, in all material respects, in accordance with the Lao Accounting System for Deposit Taking Microfinance Institution and with other relevant financial and accounting regulations stipulated by Bank of the Lao PDR.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the ethical requirements that are relevant to our audit of the financial statements in Lao PDR, and we have fulfilled our other ethical responsibilities in accordance these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Accounting and Restriction on Use

We draw attention to Note 2 to the financial statements, which describes the accounting policies adopted by the EMI. These accounting policies are not intended to present the financial position, the results of operations and cash flows of the EMI in accordance with international generally accepted accounting principles.

EMI Board of Directors' Responsibility for the Financial Statements

EMI board of directors is responsible for the preparation and presentation of the financial statements in accordance with the Accounting Law of Lao PDR and with the regulations stipulated by Bank of the Lao PDR relevant to preparation and presentation of financial statements, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, board of directors is responsible for assessing the EMI's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless board of directors either intends to liquidate the EMI or to cease operations, or has no realistic alternative but to do so.

Auditors' Responsibility

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

We communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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บิลักามบับธินละพิบิทสา ท่าวทับกุละที่ก จำกักผู้กุล

Couring Service and Busin Consultancy Sole Co.LTD

Bounthan Inthavong

Director

Vientiane Capital, Lao PDR

28 February 2025

INCOME STATEMENT for the year ended 31 December 2024

| Code | Description | Notes | 31 December 2024 LAK | 31 December 2023 (Reclassified) LAK |
|--------------------------|---|-----------------------|--|---|
| A. 1. 2. I. 3. 4. 5. II. | OPERATING INCOME AND EXPENSES Interest and similar income Interest and similar expenses NET INTEREST AND SIMILAR INCOME Fee and commission income Fee and commission expenses Net (losses)/gain from dealing in foreign currencies NET OPERATING INCOME | 3 3 4 4 5 | 67,772,252,501 (23,558,053,305) 44,214,199,196 2,551,387,886 (475,052,817) (50,441,764) 46,240,092,501 | 60,845,120,710 (20,772,204,065) 40,072,916,645 2,466,577,303 (289,877,833) 272,004,883 42,521,620,998 |
| B. 6. 7. 8. 9. | OTHER INCOME AND EXPENSES Other operating income Administration expenses Depreciation and amortization charges Other operating expenses Net provision charges for non-performing loans | 6 7 13 8 | 18,485,321,307 (30,940,967,334) (1,189,549,430) (20,494,866,693) (705,722,868) | 13,778,901,060 (25,927,573,463) (861,969,586) (16,432,798,458) (926,160,763) |
| 10. III. 11. IV | TOTAL PROFIT BEFORE TAX Current profit tax PROFIT AFTER TAX | 19 | 11,394,307,483 (2,278,861,497) 9,115,445,986 | 12,152,019,78 (2,430,403,958 9,721,615,83 |

Ir Vinhet Sihachackr

Mr. Viphet Sihachackr Chairman Vientiane Capital, Lao PDR 28 February 2025 สะทุกบับ
กามเร็บจุละพาก
ที่ธับเริ่มปาก เอกพักษะมา
จำกัก
Ekphatnana Deposit Taking
Microfinance Institution
Co.,Lis

Mr. Somphone Sisenglath Director

STATEMENT OF FINANCIAL POSITION as at 31 December 2024

| | | 31 December 2024 | 31 December 2023 (Reclassified) |
|--|-------|------------------|---------------------------------|
| | Notes | LAK | LAK |
| ASSETS | T. | | 4 |
| Cash on hand | 9 | 2,496,410,000 | 2,403,739,000 |
| Balances with other financial institutions | 10 | 44,688,914,024 | 50,505,928,219 |
| Loans and advances to customers, net provision for credit activities | 11 | 223,504,383,268 | 187,205,169,114 |
| Construction in progress | | 49,791,461 | - |
| Property, plant and equipment | 13 | 17,256,199,528 | 4,797,018,032 |
| Accrued interest receivables | | 2,606,683,677 | 1,463,735,120 |
| Other assets | 14 | 2,146,149,856 | 2,384,492,278 |
| TOTAL ASSETS | | 292,748,531,814 | 248,760,081,763 |
| LIABILITIES AND OWNER'S EQUITY | | | |
| LIABILITIES | | | |
| Due to customers | 15 | 211,483,096,678 | 190,920,075,136 |
| Due to banks and other financial institutions | 16 | 35,000,000,000 | 20,000,000,000 |
| Other liabilities | 17 | 8,665,051,309 | 4,730,426,600 |
| TOTAL LIABILITIES | | 255,148,147,987 | 215,650,501,736 |
| OWNER'S EQUITY | | | |
| Registered capital | 18 | 10,000,000,000 | 10,000,000,000 |
| Regulatory reserve fund | | 2,383,206,182 | 1,471,661,583 |
| Business expansion fund | | 600,000,000 | 600,000,000 |
| General provision for credit activities | 12 | 2,281,874,893 | 1,906,517,080 |
| Retained earnings | | 22,335,302,752 | 19,131,401,364 |
| TOTAL OWNER'S EQUITY | | 37,600,383,827 | 33,109,580,027 |
| TOTAL LIABILITIES AND OWNER'S | מס | 292,748,531,814 | 248,760,081,763 |
| (43) | 000 | | |

ສະຖາບັນ ການເງິນຈຸລະພ**າກ** ທີ່ຮັບເງິນຝາກ ເອກພັດ**ທະນ**າ

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Mr. Viphet Sihachackr Chairman

Vientiane Capital, Lao PDR

28 February 2025

Mr. Somphone Sisenglath Director

STATEMENT OF CHANGES IN OWNER'S EQUITY for the year ended 31 December 2024

| | Registered capital LAK | Regulatory reserve fund LAK | Business expansion fund LAK | General provision for credit activities LAK | Retained earnings LAK | Total LAK |
|---|------------------------------|-----------------------------------|-----------------------------------|--|-----------------------------|-----------------|
| Balance as at 1 January 2023 | 10,000,000,000 | 499,500,000 | 600,000,000 | 1,651,309,621 | 14,905,880,117 | 27,656,689,738 |
| Net profit in the year | - | - | - | - | 9,721,615,830 | 9,721,615,830 |
| Appropriation to statutory reserve | - | 972,161,583 | - | - | (972,161,583) | - |
| General provision for credit activities | - | - | - | 255,207,459 | - | 255,207,459 |
| 14 th bonus paid for 2022 | - | - | - | - | (523,933,000) | (523,933,000) |
| Dividend declared | - | - | | _ | (4,000,000,000) | (4,000,000,000) |
| Balance as at 31 December 2023 | 10,000,000,000 | 1,471,661,583 | 600,000,000 | 1,906,517,080 | 19,131,401,364 | 33,109,580,027 |
| Balance as at 1 January 2024 | 10,000,000,000 | 1,471,661,583 | 600,000,000 | 1,906,517,080 | 19,131,401,364 | 33,109,580,027 |
| Net profit in the year | - | | - | - | 9,115,445,987 | 9,115,445,987 |
| Appropriation to statutory reserve | and the second | 911,544,599 | at also traige conduit. | | (911,544,599) | 275 257 912 |
| General provision for credit activities | _ | - | - | 375,357,813 | - | 375,357,813 |
| Dividend declared | - | - | - | _ | (5,000,000,000) | (5,000,000,000) |
| Balance as at 31 December 2024 | 10,000,000,000 | 2,383,206,182 | 600,000,000 | 2,281,874,893 | 22,335,302,752 | 37,600,383,827 |

Mr. Viphet Sihachackr Chairman

Vientiane Capital, Lao PDR

28 February 2025

ทีมจุละบาท จาทัด na Deposit Taking nance Institution

Mr. Somphone Sisenglath

Director

STATEMENT OF CASH FLOWS for the year ended 31 December 2024

| | Notes | 31 December 2024 LAK | 31 December 2023 LAK |
|---|---|-------------------------|-------------------------|
| OPERATING ACTIVITIES | | | |
| Net profit before tax | | 11,394,307,483 | 12,152,019,788 |
| Adjustments for: | | | |
| Depreciation and amortization charges | 13 | 1,189,549,430 | 861,969,586 |
| Gain from fixed assets disposals | | (161,595,947) | - |
| Net provision expenses of credit losses | | 513,128,973 | 338,550,985 |
| Interest income | 3 | (67,772,252,501) | (60,845,120,710) |
| Interest expense | 3 | 23,558,053,305 | 20,772,204,065 |
| (Increase)/decrease in operating assets | | | (22.250.251.400) |
| Loan to customers | | (36,436,985,314) | (23,250,251,489) |
| Other assets | | 238,342,422 | 774,700,710 |
| Increase/(Decrease) in operating liabilities | | | |
| Customer deposits and other | | 20.7/2.021.7/2 | 20.000 (52.275 |
| amounts due to customers | | 20,563,021,542 | 20,869,652,275 |
| Other liabilities | | 4,057,235,769 | (1,955,152,880) |
| Profit tax paid | | (2,430,403,958) | (2,667,867,848) |
| Interest received | | 66,511,600,493 | 60,570,398,430 |
| Interest paid | | (23,411,418,451) | (20,701,380,449) |
| Net cash flows (used in)/from operating activities | | (2,187,416,754) | 6,919,722,463 |
| INVESTING ACTIVITIES | | | |
| Payments to acquire property, plant and equipment | | (13,732,540,329) | (2,831,930,399) |
| Proceed from selling of fixed assets | | 195,613,889 | - |
| Net cash flows used in investing activities | | (13,536,926,440) | (2,831,930,399) |
| FINANCING ACTIVITIES | | | |
| Proceed from other financial institution | | 15,000,000,000 | 10,000,000,000 |
| Payment for term deposit | | (4,000,000,000) | (4,000,000,000) |
| Dividend paid | | (5,000,000,000) | (4,000,000,000) |
| Net cash flows from financing activities | | 6,000,000,000 | 2,000,000,000 |
| Net change in cash and cash equivalents | | (9,724,343,194) | 6,087,792,064 |
| Cash and cash equivalents | | | |
| at the beginning of the year | 20 | 16,909,667,219 | 10,821,875,155 |
| Cash and cash equivalents at the end of the year | 20 | 7,185,324,025 | 16,909,667,219 |
| A LA LANGE TO THE | ແຫ່ງ ສະຖາບັນ ນເງິນຈຸລະພາກ ນຝາກ ເອກພັດທະນ | 1 1 | |

Mr. Viphet Sihachackr Chairman

Vientiane Capital, Lao PDR

28 February 2025

Mr..Somphone Sisenglath

Director

NOTES TO THE FINANCIAL STATEMENTS as at and for the year ended 31 December 2024

1. CORPORATE INFORMATION

Ekphatthana Deposit Taking Microfinance Institution Co.,Ltd ("EMI") operates under Business License No. 0974 issued by Enterprise Licensing and Supervision Department, Ministry of Industry and Commerce, dated 16 May 2022 with registration capital amounting to LAK 10,000,000,000 (Ten billion LAK).

Initially, EMI had registered capital amounting to LAK 1,080,000,000. In 2016, EMI has increased its registered capital from LAK 1,080,000,000 to LAK 3,000,000,000 on 11 November 2016. EMI operates under Operating License No. 081, dated 31 October 2017 issued by Financial Inspection Supervision, Bank of the Lao PDR ("BOL") with registration capital amounting to LAK 3,000,000,000 (Three billion LAK).

On 9 May 2022, EMI has increased its registered capital from LAK 3,000,000,000 to LAK 10,000,000,000. Currently, EMI operates under Operational License No.81.1, issued by the Financial Inspection Supervision Department, Bank of the Lao PDR with registered capital of LAK 10,000,000,000 (Ten billion LAK)

EMI's main activities are mobilizing and receiving short, medium and long-term deposit funds from individuals; lending on a short, medium and long-term basis to individuals as approved by Bank of the Lao PDR.

As at 31 December 2024, EMI has 13 service units, including Head Office, Chanthabouly, Sikhot, Saysettha, Sisattanak, Saythany, Phonhong, Toulakhom, Paklay, Savannakhet, Luangprabang, Xayabouly and Vangvieng Branches. The Head Office of the EMI is located at House No. 093, Unit 05, Saphanthongneua Village, Dongpaina Road, Sisattanak District, Vientiane Capital, Lao PDR.

REGISTERED CAPITAL

The registered capital of EMI is LAK 10,000,000,000 (Ten billion LAK).

THE BOARD OF DIRECTORS

The members of the Board of Directors during the year and at the date of this report are:

| Name and surname | Position |
|-------------------------|-----------------|
| Mr. Viphet Sihachackr | Chairman |
| Mr. Somphone Sisenglath | Member |
| Mr. Sisombath Phommala | Member |
| Ms. Bounta Boulom | Member |
| | |

HEAD OFFICE

The Head Office of the EMI is located at House No. 093, Unit 05, Dongpaina Road, Sisattanak District, Vientiane Capital, Lao PDR.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

2. PRINCIPLE ACCOUNTING POLICIES

The principle accounting policies adopted in the preparation of these financial statements are set out below:

2.1. Basis of preparation

EMI maintains its records and prepares its financial statement in Lao Kip ("LAK") in accordance with Decree on Microfinance Institution No. 184/GoL, dated 20 June 2022 and Lao Accounting System ("LAS") for a Deposit Taking Microfinance Institution, issued by Bank of the Lao PDR.

The accompanying financial statements have been prepared using accounting principles, procedures and reporting practices generally accepted in Lao PDR. Accordingly, the accompanying statement of financial position and the notes thereto are not designed for those who are not informed about Lao PDR's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Lao PDR.

2.2. Fiscal year

EMI's fiscal year starts on 1 January to 31 December.

2.3. Recognition of interest income and expense

Interest income and expense are recognized in the income statement on an accrual basis using the interest rates stipulated in the lending/depositing contracts with clients.

The recognition of accrued interest income is suspended when the loans becoming non-performing (when the loan past due more than 60 days) or when management believes that the borrower has no ability to repay the interest and principal. Interest income on such loans is only recorded in the income statement when actually received.

2.4. Recognition of fee and commission income

Fees and commissions consist of settlement fee, fee arising from opening letters of credit and penalty charge from loan customer.

Fee and commissions are recognized in to income statement on cash basis.

2.5. Cash and cash equivalents

Cash and cash equivalents consist of cash and highly liquid short-term investments with an original maturity of less than 30 days that are readily convertible to known amounts of cash and accounts due from banks with original maturity of less than 30 days.

2.6. Loans and advances to customers

Loans to customers are recognized at cost and presented at outstanding balance less specific provision for credit activities.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

CLASSIFICATION OF AND PROVISION FOR CREDIT ACTIVITIES

Loan classification

In accordance with Regulation 873/BOL ("BOL873"), dated 14 November 2022, the Microfinance has classified loans into 5 groups based on the payment arrears status and other qualitative factors. Loans classified as either Normal or Pass (Group A) or Watch or Special Mention (Group B) are considered as Performing loans. Loans classified as either Substandard (Group C) or Doubtful (Group D) or Loss (Group E) are considered as Non-performing loans ("NPL").

Provision

In accordance with BOL873, the Microfinance creates provision for loans based on their classification groups as follows:

| Group | Provision rate | Provision type | Accounting for provision balance | Accounting for changes in provision balance |
|---------|----------------|----------------|----------------------------------|---|
| Perform | ing loans | | | |
| A | 1.0% | General | In equity | Other expense/income |
| В | 5.0% | Specific | In equity | Other expense/income |
| NPLs | | | | |
| С | 25.0% | Specific | Deducted to loan balance | Net provision for NPL |
| D | 50.0% | Specific | Deducted to loan balance | Net provision for NPL |
| 10 | 30.070 | Specific | Deducted to loan balance | Net provision for NPL |

2.7. Property, plant and equipment

Fixed assets include tangible and intangible fixed assets. Tangible fixed assets consist of building and improvements, furniture and fixtures, motor vehicles, and office equipment. Intangible fixed assets include land use rights and computer software.

Fixed assets are stated at cost less accumulated depreciation and amortization, if any.

The cost of an asset comprises its purchase price plus any directly attributable costs of bringing the asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are capitalized and expenditures for maintenance and repairs are charged to the income statement.

When assets are sold or disposed, their cost and accumulated depreciation and amortization are removed from the statement of financial position statement of financial position and any gain or losses resulting from their disposal are posted to the income statement.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

Depreciation and amortization

Depreciation and amortization of fixed assets are provided on the straight-line basis at prescribed rates over their estimated useful life in accordance with the Income Tax Law No.67/NA dated 18 June 2019 which is effective on or after 1 January 2020. The following are the annual rates used:

| * - 1 - 517 | 0% |
|--------------------------|-------|
| Land use right | 20% |
| Computer software | 5-10% |
| Buildings & improvements | 20% |
| Motor vehicles | 20% |
| Office equipment | 20% |
| Furniture and fixtures | |
| Others | 20% |

2.8. Reserves

Under the requirement of the Enterprise Law No. 33/NA, dated 29 December 2022, the enterprises are required to appropriate net profit to following reserves:

- Regulatory reserve fund
- Business expansion fund and other funds

In accordance with Article 154, Enterprise Law, the enterprise is required to appropriate 10% of profit after tax each year into Regulatory reserve fund. When this reserve fund reaches 50% of the registered capital, the enterprise may suspend such provision, unless otherwise provided by the laws.

The Business expansion fund and other funds shall be created upon decision of the Board of Directors.

Accordingly, the EMI has provided the following reserves for the year 2024:

| Reserve | % of profit after tax (less accumulated loss, if any) |
|---|--|
| Regulatory reserve fund | 10% |
| Business expansion fund and other funds | - |

2.9. Profit Tax

Provision is made for profit tax on the current year's profits, based on the Tax Law governing taxation within Lao PDR. The Microfinance is obliged to pay profit tax at rate of 20% of total profit before tax in accordance with the Income Tax Law No.67/NA, dated 18 June 2019 which is effective on or after 1 January 2020. The Microfinance's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations in many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

3. NET INTEREST AND SIMILAR INCOME

| | | 21.0 | 31 December 2023 |
|----|---|---------------------|-----------------------------|
| | | 31 December 2024 | |
| | | LAK | LAK |
| | Interest and similar income from: | (1.540.150.115 | 50 521 021 001 |
| | Loans to customers | 64,549,172,117 | 58,531,931,081 |
| | Balances with other banks | 3,223,080,384 | 2,313,189,629 |
| | | 67,772,252,501 | 60,845,120,710 |
| | Interest and similar expenses for: | | |
| | Customer deposits | (21,706,541,935) | (19,667,342,954) |
| | Due to banks and other financial institutions | (1,851,511,370) | (1,104,861,111) |
| | Due to common many | (23,558,053,305) | (20,772,204,065) |
| | Net interest and similar income | 44,214,199,196 | 40,072,916,645 |
| | | | |
| ١. | NET FEES AND COMMISSION INCOME | | |
| | | 31 December 2024 | 31 December 2023 |
| | | LAK | LAK |
| | | 24.22 | |
| | Fee and commission income from: | 1 1 (2) 2 7 (2) | 1 005 706 422 |
| | Loan approval fee | 1,163,027,838 | 1,005,726,432 |
| | Penalty charges | 1,388,360,048 | 1,444,408,003 16,442,868 |
| | Settlement activities | | 10,442,606 |
| | | 2,551,387,886 | 2,466,577,303 |
| | Fee and commission expenses for: | | |
| | Settlement activities | (475,052,817) | (289,877,833) |
| | | (475,052,817) | (289,877,833) |
| | Net fee and commission income | 2,076,335,069 | 2,176,699,470 |
| | Tet let and commission means | | |
| 5. | NET (LOSSES)/GAIN FROM DEALING IN FO | REIGN CURRENCIES | |
| | | | |
| | | 31 December 2024 | 31 December 2023 |
| | | LAK | 226 719 262 |
| | Gain from dealing in foreign currencies | 116,081,256 | 326,718,362 |
| | Losses from dealing in foreign currencies | (166,523,020) | (54,713,479) |
| | Total | (50,441,764) | 272,004,883 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

6. OTHER OPERATING INCOME

| | 31 December 2024 LAK | 31 December 2023 LAK |
|--|-------------------------|-------------------------|
| Gain on fixed assets disposal | 161,786,369 | - |
| Use of donation fund | 12,582,700 | 86,369,080 |
| Recoveries of interest accrual bad debts written off | 1,464,234,925 | 1,168,022,084 |
| Reversal of provision for performing loans | 16,846,717,313 | 12,524,509,896 |
| Total _ | 18,485,321,307 | 13,778,901,060 |

7. ADMINISTRATION EXPENSES

7.1 Payroll and other staff costs

| | 31 December 2024 | 31 December 2023 |
|--------------------|------------------|------------------|
| | LAK | LAK |
| Salary and wage | 12,580,550,937 | 9,418,677,889 |
| Personnel benefits | 3,451,002,147 | 1,501,382,014 |
| Capacity building | 381,242,157 | 376,115,506 |
| Other staff costs | - | 1,398,018,479 |
| Total | 16,412,795,241 | 12,694,193,888 |

7.2 Other administration expenses

| | 31 December 2024 | 31 December 2023 |
|--------------------------------------|------------------|------------------|
| | LAK | LAK |
| Rental expenses | 3,617,013,891 | 2,215,235,345 |
| Fee and commission | 5,244,825,320 | 5,460,281,286 |
| Travelling expenses | 693,709,740 | 627,872,789 |
| Publication, marketing and promotion | 429,260,861 | 215,757,483 |
| Office stationery | 2,372,934,232 | 2,195,924,452 |
| Insurance fee | 629,575,307 | 373,584,511 |
| Telecommunication | 100,452,460 | 105,201,267 |
| Repair and maintenance | 412,247,609 | 246,333,111 |
| Electricity and water | 230,017,031 | 177,675,588 |
| Meeting and seminar | 439,423,182 | 1,091,382,493 |
| Expenses on welcoming guests | 280,633,500 | 229,754,500 |
| Allowance | - | 180,990,000 |
| Accommodation expenses | 20,100,459 | 103,486,750 |
| Others | 57,978,501 | 9,900,000 |
| Total | 14,528,172,093 | 13,233,379,575 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

8. OTHER OPERATING EXPENSES

| | 31 December 2024 | 31 December 2023 |
|---|------------------|------------------|
| | LAK | LAK |
| Provision for performing loans expenses | 17,222,075,123 | 12,779,717,356 |
| Interest accrual bad debts written off expenses | 1,645,512,760 | 1,237,316,936 |
| Provision for account receivables | 210,230,933 | 1,179,903,709 |
| Entertainment expense | - | 181,345,507 |
| Depositors' protection fund expenses | 141,382,748 | 124,509,943 |
| Annual supervision charge | 100,167,205 | 87,510,078 |
| Loss from fixed assets disposal | 190,422 | - |
| Other operating expenses | 1,175,307,502 | 842,494,929 |
| | | |
| Total | 20,494,866,693 | 16,432,798,458 |

9. CASH ON HAND

| | 31 December 2024 | 31 December 2023 |
|---------------------------|------------------|------------------|
| | LAK | LAK |
| Head Office | 2,241,212,000 | 2,039,836,000 |
| Sikhot service unit | 30,000,000 | 30,000,000 |
| Saysettha service unit | 30,000,000 | 80,000,000 |
| Sisattanak service unit | - | 30,000,000 |
| Xaythany service unit | 35,198,000 | 30,000,000 |
| Phonhong service unit | 20,000,000 | 40,000,000 |
| Toulakhom service unit | 20,000,000 | 20,000,000 |
| Naxaythong service unit | 20,000,000 | 20,000,000 |
| Savannakhet service unit | 20,000,000 | 20,000,000 |
| Luangprabang service unit | 20,000,000 | 20,000,000 |
| Xayyabouly service unit | 40,000,000 | 53,803,000 |
| Vangvieng service unit | 20,000,000 | 20,100,000 |
| Total | 2,496,410,000 | 2,403,739,000 |

10. BALANCES WITH OTHER FINANCIAL INSTITUTIONS

| | 31 December 2024 LAK | 31 December 2023 LAK |
|----------------|-------------------------|-------------------------|
| Demand deposit | 3,475,841,534 | 6,417,607,536 |
| Saving deposit | 1,213,072,490 | 8,088,320,683 |
| Fixed deposit | 40,000,000,000 | 36,000,000,000 |
| Total | 44,688,914,024 | 50,505,928,219 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

11. LOANS AND ADVANCES TO CUSTOMERS, NET SPECIFIC PROVISION FOR CREDIT ACTIVITIES

| | 31 December 2024 LAK | 31 December 2023 LAK |
|--|-------------------------|-------------------------|
| Loan to customers | 224,229,917,867 | 187,792,932,552 |
| Less specific provision for credit activities | | |
| In which: | (725,534,599) | (587,763,438) |
| - Specific provision for non-performing loans | (725,534,599) | (587, 763, 438) |
| - Specific provision for special mention loans | | |
| Total | 223,504,383,268 | 187,205,169,114 |

Interest rates for commercial loans during the year were as follows:

| | Loan amount | Interest 2024 | Interest 2023 |
|--------------------|--------------------------|---------------|---------------|
| Loan types | LAK | % per month | % per month |
| Group loan | 500,000 - 20,000,000 | 3.15% | 3.15% |
| Individual loan | 500,000 - 50,000,000 | 3.15% | 3.15% |
| Salary loan | 1,000,000 - 100,000,000 | 2.79% | 2.79% |
| SME loan | 51,000,000 - 300,000,000 | 2.00% | 2.00% |
| Fixed deposit loan | 90% fixed deposit | 1.67% | 1.67% |
| Sansabaiy loan | 500,000 - 10,000,000 | 3.15% | 3.15% |

11.1 Analysis of loan portfolio by quality

| | 31 December 2024 | | 31 December 2023 | | |
|--------------------------|-------------------|-----------------|-------------------|-----------------|--|
| | Portfolio at risk | Amount in LAK | Portfolio at risk | Amount in LAK | |
| Normal or pass | 98.50% | 220,870,910,825 | 98.63% | 185,224,578,723 | |
| Watch or Special Mention | 0.65% | 1,463,315,675 | 0.58% | 1,085,425,846 | |
| Substandard | 0.40% | 889,244,341 | 0.33% | 614,802,217 | |
| Doubtful | 0.45% | 1,006,447,026 | 0.46% | 868,125,767 | |
| Loss | 0.00% | - | 0.00% | - | |
| Total | 100% | 224,229,917,867 | 100% | 187,792,932,553 | |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

11.2 Loan classification by economic sector

| | 31 Decen | nber 2024 | 31 December 2023 | | |
|--------------------|-------------------|-----------------|-------------------|-----------------|--|
| | Number of account | Amount in LAK | Number of account | Amount in LAK | |
| Industrial | 76 | 1,914,963,749 | 97 | 1,986,974,055 | |
| Construction | 691 | 19,236,876,244 | 886 | 23,045,561,425 | |
| Technical supplies | 22 | 602,248,427 | 17 | 566,714,759 | |
| Agriculture | 2,220 | 42,681,020,483 | 1,810 | 31,215,279,606 | |
| Commercial | 6,349 | 116,682,637,453 | 5,672 | 79,821,148,997 | |
| Transportation | 3 | 32,392,000 | 1 | 547,498 | |
| Services | 381 | 8,140,522,868 | 469 | 8,866,129,444 | |
| Handicrafts | 891 | 15,497,113,326 | 1,138 | 15,503,095,279 | |
| Others | 781 | 19,442,143,317 | 1,212 | 26,787,481,490 | |
| Total | 11,414 | 224,229,917,867 | 11,302 | 187,792,932,553 | |

12. PROVISION FOR CREDIT LOSSES

Changes in provision for credit losses during the year ended 31 December 2024 were as follows:

| | Specific provision for NPLs | Specific provision for special mention loans | | Total |
|--------------------------------------|-----------------------------|--|---------------|---------------|
| | LAK | LAK | LAK | LAK |
| Balances as at 1 January 2024 | 587,763,437 | 54,271,293 | 1,852,245,787 | 2,494,280,517 |
| Net provision in the year | 705,722,868 | 18,894,491 | 356,463,322 | 513,128,975 |
| Utilization for bad debt written off | (567,951,707) | | | |
| Balances as at 31 December 2024 | 725,534,598 | 73,165,784 | 2,208,709,109 | 3,007,409,492 |

The breakdown of loan classification and provision as required by the BOL as at 31 December 2024 were as follows:

| Classification | Loan balance LAK | Specific provision for credit activities LAK | General provision for credit activities LAK |
|----------------------------|---------------------|--|---|
| Performing loans | | | |
| - Normal or pass | 220,870,910,825 | - | 2,208,709,109 |
| - Watch or Special mention | 1,463,315,675 | 73,165,784 | - |
| Non-Performing loans (NPL) | | | |
| - Substandard | 889,244,341 | 222,311,085 | - |
| - Doubtful | 1,006,447,026 | 503,223,513 | - |
| - Loss | 3. * | | |
| Total | 224,229,917,867 | 798,700,382 | 2,208,709,109 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

13. PROPERTY, PLANT AND EQUIPMENT

| | Land use right | Computer software LAK | Building & improvement LAK | Motor vehicles LAK | Office equipment | Furniture and fixtures LAK | Others LAK | Total LAK |
|--------------------------|----------------|-----------------------------|----------------------------|-----------------------|------------------|----------------------------------|-----------------|----------------|
| Cost | | | | | | | | |
| As at 1 January 2024 | 1,180,172,000 | 1,428,383,617 | 543,729,050 | 1,363,972,846 | 1,201,446,928 | 483,839,125 | 3,098,080 | 6,204,641,646 |
| Additional | 10,708,197,500 | 35,478,960 | 1,534,336,500 | 16,225,980 | 767,883,803 | 620,626,125 | , · · · · · · · | 13,682,748,868 |
| Disposal | | (42,277,500) | (454,816,050) | (43,280,031) | (142,765,910) | (56,277,600) | (3,098,080) | (742,515,171) |
| As at 31 December 2024 | 11,888,369,500 | 1,421,585,077 | 1,623,249,500 | 1,336,918,795 | 1,826,564,821 | 1,048,187,650 | - | 19,144,875,343 |
| Accumulated depreciation | on | | | | | | | |
| As at 1 January 2024 | - | 340,391,384 | 329,128,471 | 148,753,422 | 444,258,738 | 142,102,160 | 2,989,439 | 1,407,623,614 |
| Charge for the year | - | 283,178,299 | 202,451,613 | 267,302,540 | 324,871,765 | 111,636,572 | 108,641 | 1,189,549,430 |
| Disposal | | (42,277,500) | (454,816,050) | (9,262,089) | (142,765,910) | (56,277,600) | (3,098,080) | (708,497,229) |
| As at 31 December 2024 | - | 581,292,183 | 76,764,034 | 406,793,873 | 626,364,593 | 197,461,132 | - | 1,888,675,815 |
| Net book value | | | | | | | | |
| As at 1 January 2024 | 1,180,172,000 | 1,087,992,233 | 214,600,579 | 1,215,219,424 | 757,188,190 | 341,736,965 | 108,641 | 4,797,018,032 |
| As at 31 December 2024 | 11,888,369,500 | 840,292,894 | 1,546,485,466 | 930,124,922 | 1,200,200,228 | 850,726,518 | - | 17,256,199,528 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

14. OTHER ASSETS

| | 31 December 2024 | 31 December 2023 |
|---|------------------|------------------|
| | LAK | LAK |
| Other advance payment | 1,919,203,540 | 2,017,941,559 |
| Other transactions waiting for settlement | 226,946,316 | 366,550,719 |
| Total | 2,146,149,856 | 2,384,492,278 |

15. DUE TO CUSTOMERS

| | 31 December 2024 | | 31 Dece | ember 2023 |
|-------------------|--------------------|-----------------|--------------------|------------------|
| | Number of accounts | Amount in LAK | Number of accounts | Amount in LAK |
| Voluntary deposit | - | - | 2,403 | 120,187,444 |
| Saving deposit | 137,780 | 39,545,691,678 | 129,986 | 35,695,085,692 |
| Term deposit | 1,925 | 171,937,405,000 | 1,780 | 155,104,802,000 |
| Total | 139,705 | 211,483,096,678 | 134,169 | 190,920,075,136 |

As at 31 December 2024, EMI offers two products, namely saving deposit and term deposit, the minimum balances are LAK 3,000 and LAK 500,000, respectively.

Fixed term deposits in LAK with terms 6, 12, 24 and 36 months and are subject to interest rates from 7.00% to 14.00% per annum.

16. DUE TO BANK AND OTHER FINANCIAL INSTITUTIONS

Balances due to bank and other financial institutions as at 31 December 2024 were as follows:

| | Contract No. | Interest rate | Balance |
|------------------------------|--------------|---------------|----------------|
| Loan from BOL - LAFF | 1561 | 6.50% | 10,000,000,000 |
| Loan from BOL - LAFF | 1435 | 7.50% | 10,000,000,000 |
| Loan from BOL - LAFF | 2972 | 7.50% | 5,000,000,000 |
| Loan form Lao-Viet Bank | 307/LVB/2024 | 9.04% | 10,000,000,000 |
| Overdraft from Lao-Viet Bank | 176/LVB/2023 | 9.75% | _ |
| Total | | | 35,000,000,000 |

Balances due to bank and other financial institutions as at 31 December 2023 were as follows:

| | Contract No. | Interest rate | Balance |
|------------------------------|--------------|---------------|----------------|
| Loan from BOL - LAFF | 1561 | 6.50% | 10,000,000,000 |
| Loan from BOL - LAFF | 1435 | 7.50% | 10,000,000,000 |
| Overdraft from Lao-Viet Bank | 176/LVB/2023 | 9.75% | - |
| Total | | | 20,000,000,000 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

17. OTHER LIABILITIES

| | 31 December 2024 | <i>31 December 2023</i> |
|--|------------------|-------------------------|
| | LAK | LAK |
| Interest payable | 1,008,197,914 | 861,563,059 |
| Advance fixed deposit interest from other financial institutions | 3,712,470,193 | 632,777,159 |
| Other transactions waiting for settlement | 520,263,084 | 119,854,803 |
| Tax payables | 2,091,250,972 | 2,219,444,158 |
| Others | 1,332,869,146 | 896,787,421 |
| Total | 8,665,051,309 | 4,730,426,600 |

18. REGISTERED CAPITAL

The details of paid-up capital are presented below:

| | 31 December 2024 | | 31 December 2023 | |
|---------------------------|------------------|--------|------------------|--------|
| | LAK | % | LAK | % |
| Mr. Viphet Sihachackr | 2,050,000,000 | 20.50% | 2,050,000,000 | 20.50% |
| Mr. Somphone Sisenglath | 2,050,000,000 | 20.50% | 2,050,000,000 | 20.50% |
| Ms. Manichanh Phommachack | 1,750,000,000 | 17.50% | 1,750,000,000 | 17.50% |
| Mr. Sisombath Phommalar | 1,450,000,000 | 14.50% | 1,450,000,000 | 14.50% |
| Ms. Latsamee Vongkhamsao | 1,000,000,000 | 10% | 1,000,000,000 | 10% |
| Mr. Saysana Phommany | 1,000,000,000 | 10% | 1,000,000,000 | 10% |
| Ms. Vilaykham Siphandone | 700,000,000 | 7% | 700,000,000 | 7% |
| | 10,000,000,000 | 100% | 10,000,000,000 | 100% |

19. CURRENT PROFIT TAX

| | 31 December 2023 | 31 December 2022 |
|---|------------------|------------------|
| | LAK | LAK |
| Profit before tax | 11,394,307,483 | 12,152,019,788 |
| Current profit tax expense, at the statutory | | |
| rate of 20% (2023: 20%) | 2,278,861,497 | 2,430,403,958 |
| Profit tax payable at the beginning of the year | 2,130,403,958 | 2,367,867,848 |
| Tax Pre-payment | (300,000,000) | - |
| Profit tax paid during the year | (2,130,403,958) | (2,667,867,848) |
| Profit tax payable at the end of the year | 1,978,861,497 | 2,130,403,958 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

EMI's tax returns are subject to periodic examination by the tax authorities. As the application of tax laws and regulations in many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

20. CASH AND CASH EQUIVALENTS

| | 31 December 2024 | <i>31 December 2023</i> |
|----------------|------------------|-------------------------|
| | LAK | LAK |
| Cash on hand | 2,496,410,000 | 2,403,739,000 |
| Demand deposit | 3,475,841,534 | 6,417,607,536 |
| Saving deposit | 1,213,072,491 | 8,088,320,683 |
| Total | 7,185,324,025 | 16,909,667,219 |

21. RECLASSIFICATION OF CORRESPONDING FIGURES

| | 31 December 2023 (as previously stated) LAK | Reclassification LAK | 31 December 2023 (reclassified) LAK |
|---|---|----------------------------|---|
| STATEMENT OF FINANCIAL POSITION | 1 | | |
| Accrued interest receivables Other liabilities INCOME STATEMENT | 1,346,031,667 4,612,723,147 | 117,703,453 117,703,453 | 1,463,735,120 4,730,426,600 |
| Other operating income Net provision charges for non-performing | 14,564,461,729 | (785,560,669) | 13,778,901,060 |
| loans | (1,711,721,432) | 785,560,669 | (926,160,763) |

22. SUBSEQUENT EVENTS

There have been no material events occurred after the balance sheet date that would require adjustments or disclosure in the financial statements,

Mr. Viphet Sihachackr Chairman

Vientiane Capital, Lao PDR

28 February 2025

สเต่า
สะกาบัน
กามเว็บจุละขาท
พิธับเว็นผ่าก เอกพักผะนา
จำกัก
Exphatmana Deposit Taking
Microfinance Institution

Mr. Somphone Sisenglath Director

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2024

EMI's tax returns are subject to periodic examination by the tax authorities. As the application of tax laws and regulations in many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

20. CASH AND CASH EQUIVALENTS

| | | 31 December 2024 | <i>31 December 2023</i> |
|----------------|---|------------------|-------------------------|
| | | LAK | LAK |
| Cash on hand | 4 | 2,496,410,000 | 2,403,739,000 |
| Demand deposit | | 3,475,841,534 | 6,417,607,536 |
| Saving deposit | | 1,213,072,491 | 8,088,320,683 |
| Total | | 7,185,324,025 | 16,909,667,219 |

21. RECLASSIFICATION OF CORRESPONDING FIGURES

| | 31 December 2023 (as previously stated) LAK | Reclassification LAK | 31 December 2023 (reclassified) LAK |
|---|---|----------------------------|---|
| STATEMENT OF FINANCIAL POSITIO | N | | |
| Accrued interest receivables Other liabilities INCOME STATEMENT | 1,346,031,667 4,612,723,147 | 117,703,453 117,703,453 | 1,463,735,120 4,730,426,600 |
| Other operating income Net provision charges for non-performing | 14,564,461,729 | (785,560,669) | 13,778,901,060 |
| loans | (1,711,721,432) | 785,560,669 | (926,160,763) |

22. SUBSEQUENT EVENTS

There have been no material events occurred after the balance sheet date that would require adjustments or disclosure in the financial statements,

Mr. Viphet Sihachackr

Chairman

Vientiane Capital, Lao PDR

28 February 2025

สะทุกขั้น
กานเว็บจุละพจก
ที่เรียเว็บปาก เอกเม็ดผะพา
จำกัด
Ekphatinana Deposit Taking
Microfinance institution
Co.,Lid

Mr. Somphone Sisenglath

Director